Digital Marketing Communications Minor

This minor in Digital Marketing Communications is a 15-hour program designed to provide a focused, intensive study of the applications of digital and social media marketing communications, advertising and branding within organizations. This program serves marketing managers who want to understand a true integrated marketing and communication approach to sales, brand management, promotion, and consumer behavior.

General Requirements
All minors are 15 credit hours or 5 courses, including business core courses.

- Students must attain a 2.0 grade point average for all courses in the minor.
- Students must attain a minimum grade of C- in each course included in the minor.
- All courses in the minor must be on a graded basis.
- A minimum of 9 credit hours of coursework included in the minor must be taken in residence at UMSL.
- One must complete a baccalaureate degree at UMSL in order for a minor to be conferred.
- A minor may be added for up to two years following completion of the baccalaureate degree

Specific Requirements for the Minor
To obtain this minor, students must successfully complete the following four “core” marketing courses.

Required Courses:

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Title</th>
<th>Credit Hours</th>
</tr>
</thead>
<tbody>
<tr>
<td>MKTG 3700</td>
<td>Principles of Marketing</td>
<td>3</td>
</tr>
<tr>
<td>MKTG 3720</td>
<td>Advertising and Promotion</td>
<td>3</td>
</tr>
<tr>
<td>MKTG 3721</td>
<td>Introduction to Digital Marketing</td>
<td>3</td>
</tr>
<tr>
<td>MKTG 3722</td>
<td>Introduction to Social Media Marketing</td>
<td>3</td>
</tr>
</tbody>
</table>

Electives: 3

Choose one of the following courses:

- MKTG 3731
- MKTG 3740
- MKTG 3790

Total Hours 15

Learning Outcomes
Upon completion of the program, graduates will be able to:

- Develop knowledge of the general digital industry landscape.
- Elaborate new online consumer behaviors made possible by digital technologies and identify firms’ strategies to cope with the new behaviors.
- Perform analysis of digital marketing strategies.
- Develop problem-solving skills using digital measurement and analytics.